

## Senior Business Analysis / Project Manager

to support 'exciting data'

Headquartered in Newcastle upon Tyne but with a London base close to the Angel / Silicon Roundabout, Gavurin is a fast growing data analytics business with an impressive customer base in the UK & USA. Our business is built on three resources: *people* with a proven track record in the application of data to strategic issues; a vast *warehouse of data* (both public & commercial) which we use to add value to our customers' own data and world class *data analytics & visualisation technology*.

This role will support our data & software development teams in the delivery of solutions for our customers. You will be robustly analytical with considerable attention to detail in understanding the needs of a customer, and subsequently in the development of a plan to deliver a solution to meet those needs. It follows that you will liaise with customers, most of whom will be large corporate organisations with sophisticated requirements.

Therefore, in summary you will

1. Deliver business analysis expertise and liaison between us and our customer community, developing both technical and business requirements and solutions that meet customer needs and ROI.
2. Evidence business analysis and project management expertise; an ability to co-ordinate cross functional team members, customers and business partners, and the assumption of responsibility for ensuring the implementation of requirements.
3. Assume end-to-end responsibility for the delivery of timely, cost effective and quality solutions that both satisfy business needs, (revenue-generating or cost-reducing), and the promotion of "Execution Excellence" within the business at all times.

At a personal level, you background, experience & style will suggest to us:

1. Performance Intelligence – understanding of the environment and the challenges you will face.
2. Articulacy – an ability to communicate with team members and customers in an engaging way so as to influence and achieve desired outcomes using written, spoken and presentation skills as appropriate.
3. Customer focus – understanding of both the needs of the customer and how to support their achievement. This includes demonstrating in all that you do that you are looking at the situation through the eyes of the customer.
4. Agility – demonstrating flexibility and dexterity to shift focus and transition effectively from task to task while simultaneously keeping yourself organised. You will be able to reassess situations rapidly and change course as the situation requires, coping well under pressure.
5. Adaptability – applying your strengths and talent to a range of tasks or challenges making them look easy. An ability effortlessly to tackle whatever is thrown at you.
6. Innovativeness – comfort with questioning conventional or accepted thinking. An ability to generate alternatives and a willingness to experiment and learn from mistakes. Above all a preparedness to be proactive.
7. Engagement – Confident to meet challenges, motivated with a positive, energetic and enthusiastic outlook. Autonomous to the degree necessary to be in control of work. A team member who collaborates to deliver on shared goals.

**We expect that you will be able to indicate:**

1. A track record in delivering multiple interdependent projects that satisfy business needs & meet aggressive timescales, whilst ensuring that high levels of quality are maintained
2. Knowledge of Project Management (PM) standards & practices and an ability to keep up-to-date with industry trends, methods and tools, ideally with membership of an appropriate PM professional body
3. Knowledge of a formal project management methodology (e.g. Prince 2/MSF), project planning tools (MS Project) and project change strategies.
4. Experience of managing and/or developing standards/processes including the Investment Development Process from a strategic and tactical viewpoint
5. Ability to make and influence decisions & implement changes across a multi-location team environment, and understanding of decision making principles and its effect on project ROI.
6. Ideally experience of agile development and a background in the use of data in a business environment.
7. Readiness to travel between Gavurin offices (Newcastle & London), customer locations and occasionally overseas.

**The job responsibilities in detail. You will:**

1. Work closely with internal and external business partners, to ensure that individual solutions meet defined business needs.
2. Ensure that project plans, risk mitigation and status reports are prepared frequently during the development life-cycle of projects, tracking time and materials spend against the project budgets and deliverables.
3. Co-ordinate teams involved in the development of the project. This will involve co-ordination across multiple interdependent projects.
4. Take responsibility for gathering, creating and the management of business and functional requirements, ensuring that these satisfy business need.
5. Work closely across all functional sets to answer questions and clarify requirements, co-ordinating with team members as necessary to ensure implementation of requirements.
6. Plan and work closely with our commercial team on customer engagements and visits where required, to manage the requirements of new product developments.
7. Work closely with our quality assurance people to ensure that project appropriate 'requirements based testing' and test strategies and plans are in place.
8. Support our marketing and Go to Market project planning activities including website development, CRM environment and marketing campaigns.

**To apply:**

C.V. + covering letter to [jobs@gavurin.com](mailto:jobs@gavurin.com)

For an informal chat, call Mark Aryaenia on 07776 235 862